REF. Preços Staff AVIS

PESTANA DELFIM Sales & Marketing Department Tel. (+351) 282 400 907 Fax. (+351) 282 400 995

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www.pestana.com



FROM 01.11.2009 TO A 31.10.2010

ALL MARKETS	NETT RATES IN EUROS BED AND BREAKFAST BASIS (PER ROOM, PER NIGHT)	Min. Adl.	Occu Max. Adl.	Extra Bed ADL.	Extra Bed CHD	Allot ment	 LOW + 01.03.10 - 31.03.10	MID 04.04.10 - 30.04.10 + 09.10.10 - 31.10.10	MID+ 01.04.10 - 03.04.10 + 01.05.10 - 04.06.10 + 19.09.10 - 08.10.10	HIGH 05.06.10 - 16.07.10 + 22.08.10 - 18.09.10	PEAK 17.07.10 - 21.08.10
	Classic - GV - DBL	2	2	0	0	O/R		44,00	56,00	80,00	128,00
•	Classic - GV - SGL	1	1	0	0	O/R		38,40	50,40	74,40	122,40
	Classic - SV - DBL	2	3	1	2	O/R		50,40	64,00	92,00	147,20
	Classic - SV - SGL	1	1	0	2	O/R		44,80	58,40	86,40	141,60
	Suite - SV	2	3	1	2	O/R		76,80	97,60	140,00	224,00
	EXTRA BED ADULT SUPPL.							12,80	16,80	24,00	38,40
	HALF BOARD SUPPL. (per person)		•	•	•			19,50	19,50	19,50	19,50
	Release (a)							7	14	14	21

The above mentioned accommodation rates are per room, per night and supplements are per person, per day, NETT including taxes and services. Clients that use Room Service for Breakfast an additional charge will be applicable.

Rates are valid for FIT, not valid for Groups.

GENERAL CONDITIONS:	Г								
GENERAL CONDITIONS: Child policy:	166 to 162 (20 to 4.00 to 197). For a st								
(cot/ 1 st and 2 nd child)	Infant Age 00 to 1,99 years - Free cot.								
(cot/ 1 and 2 child)	Child Age 02 to 12,99 years - Free in the same boarding basis if sharing room with parents. If only one parent, minimum charge is Single Room. Maximum 2 children.								
	Some room types may not have the capacity to allocate child beds. Please check capacity with Reservations Dept.								
RELEASE	The release period is applicable to all clients during their stay. All release may be changed by the hotel without previous notice.								
CHECK IN/CHECK OUT	Check in - 15H00 and check out - 12h00.								
CANCELLATION POLICY/ NO SHOWS	For <u>cancellations up to 3 days before arrival</u> , no penalties are applied. For August bookings, any cancellation received outside release period will be charged the full amount of stay. For <u>no-shows or cancellations made less than 3 days of arrival</u> a penalty of 3 nights in BB basis is applicable. For August bookings the full amount of the booked stay will be charged for no-shows. For <u>7 night stays</u> a penalty of 3 nights in BB basis will be applied to the <u>no-shows</u> . For <u>stays of less than 3 nights</u> , the full amount of the stay in BB basis will apply as a penalty for <u>no-shows</u> . All cancellations and changes must be made in writing to the Central Reservations Department.								
EARLY BOOKING									
EARLY BOOKING	A 10% Early Booking Reduction (EBR) applies to all reservations received at our Central Reservations Office (date of booking Confirmation by us) up to 60 days prior to arrivals. The deduction of the EBR is made automatically by us on the invoices.								
LONG STAY REDUCTION	For all stays minimum 7 nights or more, a 10% reduction is applicable in BB, HB or FB basis and cumulative with the EBR.								
MINIMUM STAYS	In June, July, August and September and New Year's period, is mandatory a minimum stay of 3 nights, for Portuguese and Spanish markets.								
PRICES FOR PUBLICATION IN INTERNET SITES	The present rate can only be made available to the general public via Internet sites or other channels if a minimum mark-up of 25% is observed over these rates. If the contract partner fails to comply with this clause, the contract will be cancelled until the situation is corrected. These rates are not valid for GDS and are non-commissionable.								
PAYMENT CONDITIONS	All pro-forma invoices must be paid up to 7 days of guest's arrival to the hotel.								
	Official interest penalties apply to late payments. The hotel reserves the right to cancel any bookings or contracted rates & condition if the contract partner fails to comply with the payments due to the hotel.								
	For bank transfers, please use the following:								
	Bank name: BPI Account name: Salvor, S.A. NIB: 0010 0000 0127 1730 00138 BPI Portimão IBAN: PT50 0010 0000 0127 1730 00138 SWIFT: BBPIPTPL								
	THE PRESENT RATES & CONDITIONS ARE ONLY VALID IF SIGNED BY BOTH PARTIES.								

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GOLF ROUNDS SUPPLEMENTS 2009/10

SEASON A - December 09 + January 10 + 1st to 15th February 10 + June 10 + July 10 + August 10 + 1st to 15th September 10

- » 2 golf rounds € 42,00 per person
- » 4 golf rounds € 84,00 per person
- » 6 golf rounds € 126,00 per person
- » Unlimited Golf Rounds € 189,00 per person / week
- » Extra Round: € 21,00 per person

SEASON B - November 09 + 16th to 28th February 10 + April 10 + May 10 + 16th to 30th September 10 + October 10

- » 2 golf rounds € 67,00 per person
- » 4 golf rounds € 134,00 per person
- » 6 golf rounds € 201,00 per person
- » Unlimited Golf Rounds € 301,50 per person / week
- » Extra Round: € 33,50 per person

SEASON C - March 10

- » 2 golf rounds € 79,00 per person
- » 4 golf rounds € 158,00 per person
- » 6 golf rounds € 237,00 per person
- » Unlimited Golf Rounds € 355,50 per person / week
- » Extra Round: € 39,50 per person
- Unlimited Golf Rounds are valid for Clients with a min. stay of 7 nights or multiples at Pestana Hotels Algarve.
- Golf <u>transfer</u> is valid to and from Pestana Golf Courses (Pinta, Gramacho, Silves, Alto), booked and paid locally € 20,00 per pax/week (seven nights stay).
- In case of a No Show on the course, all further rounds booked will be automatically cancelled. Further reservations will always be subject to availability of the course.
- Guaranteed <u>T-Times</u> for unlimited Golf Rounds, for bookings made up to 1 month in advance and subject to availability "first come, first served!".
- 2nd daily rounds must be requested at the courses during check-in for the first 18 holes and subject to availability. Payment of second rounds to be done directly at Pestana Golf Courses.

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